

Strategic Planning

- 1. Furniture standards analysis
- 2. Real estate performance metrics
- 3. Demographic analysis
- 4. Space needs analysis
- 5. Visioning sessions:
 - a. Corporate image
 - b. Growth projections
 - c. Space standards
 - d. Sustainability goals (i.e., LEED, Energy Star)

Real Estate Transaction Phase

- 1. Space programming
- 2. Space planner RFP process
- 3. Building evaluations
- 4. Incorporate sustainability initiatives
- 5. Project schedule
- 6. Site specific project budgets:
 - a. General contractor
 - b. Architect/Engineer
 - c. Permits
 - d. Furniture
 - e. Cabling
 - f. Audio/Visual
 - g. Security
 - h. Moving
 - i. Signage
- 7. Furniture vendor RFP
- 8. Draft work letter

Design Phase

- 1. LEED certification process or other "Green" initiatives
- 2. Meetings –Lead meetings with stakeholders, distribute and prepare meeting records noting action items and formalizing decisions
- 3. Lead design coordination meetings
- 4. Coordinate furniture vendor design
- 5. Coordinate power/data requirements for specialty equipment
- 6. Refine project budget
- 7. Refine project schedule
- 8. Review AE monthly pay applications
- 9. Track budget expenditures
- 10. Coordinate internal IT requirements on AV, cabling, security and server room cooling needs



- 11. Track early procurement/long-lead items list
- 12. Review and comment on design review and bidding documents

Construction Phase

- 1. General Contractor RFP process
- 2. Conduct pre-bid conference
 - a. Review and coordinate RFI with AE
- 3. Conduct pre-construction meeting to review project scope of work; confirm long lead time items are ordered such as telephone, doors/frames/hardware, light fixtures, HVAC equipment, carpet, ceiling tile, etc.
- 4. Coordinate special inspections contract
- 5. Review GC's monthly application for payment
- 6. Participate in weekly OAC (owner/architect/contractor) meetings
- 7. Conduct weekly site inspections
- 8. Escalate field coordination issues
- 9. Track budget expenditures
- 10. Monitor schedule to plan
- 11. Raise and resolve potential timing and budget issues
- 12. Review and comment on change order proposals
- 13. Attend punch-list meeting and coordinate execution of punch-list
- 14. Manage tenant improvement allowance reconciliation and reimbursement requests

Relocation Management and Tenant Vendor Installations

- 1. Moving company RFP process
- 2. Lead end-user planning meetings to define phasing strategies and identify critical interdependencies with schedule, sequencing and timing
- 3. Develop detailed relocation schedule
- 4. Furniture disposition RFP process if required
- 5. Propose files/storage transition plan
- 6. Prepare a "Move Manual" instructional guide for staff relocations
- 7. Manage the "Move Team":
 - a. Internal client lead
 - b. End user "Move Liaisons"
 - c. Internal IT team
 - d. AV
 - e. Security programming
 - f. Furniture
 - g. Signage
 - h. Moving and rigging specialists
 - i. Disposition/cleaning at origination site
 - j. Coffee and other vending services
- 8. Install placards and directional signage for move phases and installations.
- 9. Manage move vendor on site management (weekends and nights).
- 10. Conduct (1) day, post-move fine tuning/punch-list process for each move phase.